

CURRICULUM VITAE Fabio Andreola

ESPERIENZE PROFESSIONALI



Elesta SpA, Calenzano (Florence), Italy (dall' Aprile 2017)
Amministratore Delegato e socio



Baxalta Italia, Rome, Italy (2015- Marzo 2017); spin-off della divisione BioScience di Baxter
Amministratore Delegato



Baxter Spa, Rome, Italy (2009 – 2014)
Business Unit Director, BioScience

Baxter SpA, Pisa, Italy (2007 – 2008)
Business Unit Manager, BioSurgery

Baxter GmbH, Munich, Germany (2004 – 2006)
International Marketing Manager, BioSurgery



Novo Nordisk A/S, global headquarters, Copenhagen, Denmark (2001 – 2004)
Biopharmaceuticals Global Brand Manager, NovoSeven (nuove indicazioni)



Johnson & Johnson Medical Spa, Roma, Italia (1992 – 2001)
Area Sales Manager, Product Manager, Sales Rep (da junior a senior)

CONSULENZE/ALTRE ATTIVITA' PROFESSIONALI

Hemanext Inc. (azienda med-tech USA, trasfusioni per patologie croniche): lancio in EU (2020-2021)
Centric Compounding FZ-LLC (UAE compounding pharmacy): diversificazione di portafoglio (dal 2021)
Anbition Srl (startup biotech italiana operante nel settore delle retinopatie e della oncologia): M&A/Fund raising (dal 2021)
Servicemed Spa, ora parte di MedicAir Spa (terapia intensive e lesioni cutanee croniche): espansione geografica, (2017-2020)
Atlante Private Equity Fund (Banca Intesa, ora Neuberger Berman): Sr Advisor HealthCare (2017-2020)
Molmed Spa, ora parte di AGC Biologics (azienda biotech, ematologia/oncologia): lancio Zalmoxis (2017)

FORMAZIONE

Scuola Superiore
Liceo Classico M.T. Varrone, Rieti – voto 58/60

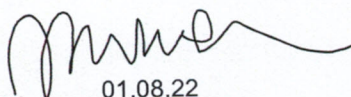
Università
Laurea in Economia e Commercio (**Università di Roma “La Sapienza”**) - voto 106/110

Principali corsi di formazione post lauream

- Integrating Finance and Marketing: a Strategic Framework (**The Wharton School**, University of Pennsylvania, Philadelphia, PA, USA)
- Sales Management and Marketing Strategy (**Darden Graduate School of Business**, University of Virginia, Charlottesville, VA, USA)
- Marketing Management Consumer Markets (Scuola di Direzione Aziendale – Università **Bocconi**, Milan)
- People Management (Scuola di Direzione Aziendale – Università **Bocconi**, Milan)
- Influencing across your Organization (**MCE** - Management Centre Europe, Brussels)
- Mobilizing People and Teams (**ESMT** – European School of Management and Technology, Munich)
- **Harvard Business School** Leadership Initiative - International Leadership Acceleration Program (**Baxter**, Bangkok and Singapore)
- Advertising Leadership Process (**J&J School of Advertising**, New Brunswick, NJ, USA)
- Profitable Product Management – Pharmaceuticals (The Chartered Institute of Marketing - **Financial Times Knowledge**; Copenhagen)
- Building Marketing Capabilities – Pharmaceuticals (The Chartered Institute of Marketing - **Financial Times Knowledge**; Copenhagen)
- Fundamental Leadership Skills (**Johnson&Johnson**, Rome)
- Ken Blanchard Situational Leadership (**Baxter**, Zurich)
- The **Korn Ferry Institute** - Leadership From the Inside Out (**Baxter**, Vienna)
- **Harvard Business School** Leadership Initiative - International Leadership Acceleration Program (**Baxter**, Bangkok and Singapore)

ALTRO (ruoli ricoperti in passato)

Membro del comitato esecutivo **Assobiotec**
Membro del comitato esecutivo **Assobiomedica** (oggi Confindustria Dispositivi Medici)
Membro del gruppo emoderivati **Farmindustria**
Membro del comitato scientifico di **EIEn SpA**
Membro del **Technology Foresight Medical Devices**, Invitalia - Regione Toscana - Università di Pisa
Membro dell' Advisory Board Technology Forum Lifesciences **Ambrosetti – The European House**


01.08.22